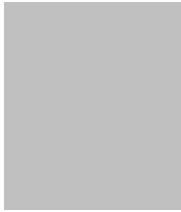


PERSONAL INFORMATION

Nut, Marius-Gabriel Baciu, jud. Cluj, Romania

WORK EXPERIENCE

July 2022-present day

Member of the Board of Directors

Company: SALA POLIVALENTA SA

Company: CLUJ INNOVATION PARK SA

August 2018-present day

CFO

SANEX SA (member of Lasselsberger Group), str. Beiusului nr. 1, Cluj Napoca (<https://sanex.ro>)

- Coordination and organisation of the following departments: Accounting, Controlling, Legal, IT, Procurement and Logistics;
- Responsible for the company's strategy and direction, together with the CEO;
- Constant monitoring of the company's objectives and their correlation with financial and operational indicators; when required, proposing adjustment measures;
- Managing financial resources of the company required to address the company's objectives;
- Monitoring the profitability in terms of products and clients, and monitoring costs against the budget;
- Representing the company in relationship with third parties and securing the efficiency of internal controlling;
- Responsible for attracting European funding and implementing relating projects;
- Activity sector: production of construction materials (ceramic tiles);

July 2016-July 2018

CFO and Operation Manager

CARRION Expedition SRL, str. Fabricii de Chibrituri 13-21, 1, Cluj Napoca (<http://www.icarrion.es>)

- Initially I was responsible with the management of financial and accounting department, and afterwards my responsibilities were extended through managing all support operations required for the transportation of goods.
- Securing compliance of the company with the fiscal legislation: organising the company's accounting records in accordance with the preventive financial control and the persons exercising this control;
- Organising and coordinating the preventive financial control establishing operations and documents within the scope of the preventive financial control and the persons exercising such control;
- Drafting the company's general budget, reviewing monthly variations as compared to the budget lines. information and corrective adjustments, accurate and timely drafting of trial balances, of annual and half-year financial statements, of tax returns and of monthly statements regarding the main economic and financial indicators;
- Coordination of financial audit mission, drafting the IFRS package for group reporting, cash flow and cost projections;
- Negotiation of commercial contracts and contracting of funding from banks and leasing companies;
- Responsible for reporting and recovering VAT and excises in EU Member States;
- Business consultancy, proposals for reorganising the activities in order to optimise processes by analysing business indicators and by giving an opinion on such business indicators;
- Activity sector: international transportation of goods

May 2012-April 2016

Controller/Financial Manager

EMERSON SRL, str. Emerson nr. 4, Cluj Napoca (www.emerson.ro)

- My role was to secure financial and accounting management, to perform activities aiming at monitoring the performance and efficiency of the financial and accounting department by training, developing and coaching the team's member;
- Reviewing and approving financial statements according to rules, regulations and legislation applicable in Romania, as well as the policies and procedures of Emerson group;
- Developing the strategy and objectives of the financial department, defining procedures and internal controls, implementation thereof;
- Timely drafting and conformity with the local legislation of the trial balance, of statistical reports, of monthly statements, of financial statements and of other reports required by the statutory accounting;
- Contribution to defining and optimising the annual methodology to draft the annual budget, monthly assessment of results against the drafted expectations;
- Responsible to draft and assess the financial indicators of the company, drafting the activity reports to the management, launching business optimisation and efficiency solutions;
- Establishing policies for commercial conformity by assessing any fiscal risk or VAT-relating risk, and monitoring the international exposure of transfer prices;
- Responsible for financing investment projects, monitoring the fulfilment of CAPEX plan and assessment of investment profitability.
- Activity sector: production of metering and control equipment (oil and gas)

January 2010-May 2012 Senior Financial Auditor

Ernst&Young Assurance Services SRL, str. Ion Mihalache 15-17, Bucharest (www.ey.com)

- As senior auditor I was responsible with several audit missions in different industries such as: automotive, oil and gas, real estate, food industry, steel;
- Contribution to completing audit missions and internal projects by coordinating a team and by implementing an audit procedure package;
- Demonstrating understanding and implementation of IFRS (or any other applicable standards) to carry out audit missions, reviewing group reporting packages or assessing financial analyses;
- Drafting the final audit report, including drafting the analysis of variations on financial statement lines, drafting reports and letters to the management and the entire set of financial statements
- Activity sector: audit, accounting and financial consultancy

September 2008- January 2010 Financial auditor

Ernst&Young Assurance Services SRL, str. Ion Mihalache 15-17, Bucharest (www.ey.com)

- Completing the stages to understand internal controls at audited companies, including documentation, testing and drafting the deficiency report;
- I was responsible for the verification of correct implementation of internal procedures established by the company's management, performing audit procedures and tests, documentation of labour and proposal of corrective measures. Collecting elements of proof required to draw conclusions and to express opinions on the financial statements;
- Activity sector: audit, accounting and financial consultancy

EDUCATION AND TRAINING

November 2020-June 2021 **General Manager of a Commercial Company** EQF 7
 CBC Romania, certification acknowledged by the Ministry of Labour and the Ministry for Education

November 2017-March 2019 **Executive MBA** EQF 7
 WU Executive Academy, University for Economy and Business in Vienna

April 2018 **ACCA Member – accounting and audit** EQF 6
 Association of Chartered Certified Accountants, Glasgow, UK

October 2008-June 2009 **Master Study “Audit and Accounting Convergence**
 “Babes Bolyai University – Faculty for Economic Studies and Business Management, Romania

September 2007-February 2008 **Erasmus Study Mobility** EQF 7
 Universita degli studi di Brescia, Facolta di Economia e Commercio, Italia

October 2008-June 2008 **Accounting and Financial Administration** EQF 6
 Babes Bolyai University – Faculty for Economic Studies and Business Management, Romania

PERSONAL SKILLS

Mother tongue(s) Romanian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2

Lingua UBB – Business English.					
Spanish	C1	B2	B2	B2	B2
Italian	B2	B1	B1	B1	B1

Communication skills

- good communication skills gained through my experience and developing commercial relations with supplies and agreeing financial instruments with banks and leasing companies
- excellent communication skills developed by attending management meetings where I presented the financial results of the company and by participating to the quarterly meetings of the board of directors
- good communication skills in English and Spanish gained after working in an international environment and by collaborating with authorities from different member states

Organisational / managerial skills

Leadership (currently responsible for a team of more than 60 persons);
 Perseverance and proactivity developed in multinational companies where responsibility and continuous development is promoted
 Ability to continuous learning to perfect and to assess in depth risks and benefits

Digital competence

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
experienced user	experienced user	independent user	independent user	experienced user
Certificate issued by Global Microtech (partner Microsoft) for Excel Business, Excel VBA, Powerpoint Business, Sharepoint (March 2014)				

- Other IT competencies
- Ability to work with ERP systems (SAP, Oracle, Charisma)
- Solid knowledge with data bases

Other skills

Problem solving – Certification supplied by Applied Performance Strategies, Inc., US
 Project Manager – Certification issued by the Ministry of Labour, Family and Social Protection and the Ministry of Education, Research, youth and Sports
 Yellow Belt The Continuous improvement Process (CIP) – continuous improvement of internal processes, reduction of waste and handling challenges.

ADDITIONAL INFORMATION

- Projects
- Conferences
- Seminars
- Honours and awards
- Memberships
- Courses
- Certifications

Coordination of an Oracle implementation project for 8 months
 Completion of “Agents for Financial Investments” course organised by Millennium Financial Preparation Centre endorsed by the National Committee for Securities resulting in a broker certification – June 2008
 Tax consultant – member of the Tax Consultants Chamber – November 2021
 Annual courses for personal and professional development contributing to new abilities or supporting existing ones.